

# CURRICULUM VITAE

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## PERSONAL DATA:

First name:	<b>NORBERTAS</b>	Mobile phone:	+ 370 610 66000
Last name:	<b>ŽIOBA</b>	E-mail:	<a href="mailto:norbertas.zioba@gmail.com">norbertas.zioba@gmail.com</a>
Date of birth:	April 22, 1973	Home address:	Prancūzų 5, Vilnius LT-13282, Lithuania
Marital status:	Married, 2 daughters	Internet:	<a href="http://www.zioba.lt">www.zioba.lt</a>

## EDUCATION:

1979-1991	Kaunas Secondary School No 22
1989-1991	Sunday College of Marketing, Vilnius, Lithuania
1991-1995	Vytautas Magnus University (Kaunas, Lithuania), Faculty of Business and Management Bachelor-Business Administration and Management
1995-1996	Vytautas Magnus University (Kaunas, Lithuania), Faculty of Social Sciences Student for Master in Business Law
1999-2007	Durham University (United Kingdom), Business School Master in Business Administration (MBA)

## WORK EXPERIENCE:

1996 (Jul)- 1999 (Feb)	<b>"Procter &amp; Gamble"</b> Poland/Baltics/Belarus
1996 (Jul)- 1997 (Aug)	<i>Assistant Brand Manager Laundry Baltics/Belarus (Ariel, Tide, Tix, Bonux, Vizir)</i>
1997 (Jun)- 1998 (Jan)	<i>Assistant Brand Manager Hair Care Baltics/Belarus (Pantene, Head&amp;Shoulders, Wash&amp;Go)</i>
1998 (Jan)- 1998 (May)	<i>Assistant Brand Manager Pantene Poland/Baltics/Belarus</i>
1998 (May)- 1999 (Feb)	<i>Marketing &amp; Sales Co-ordinator Lithuania</i>
1999 (Mar)- 2000 (Nov)	<b>"Naujoji Ringuva AB"</b> <i>Marketing Director</i>
2000 (Nov)- 2003 (Dec)	<b>"Bite Lietuva" (then- "Bite GSM")</b>
2000 (Nov)- 2001 (Sep)	<i>Marketing Communication Sector Manager</i>
2001 (Oct)- 2003 (Sep)	<i>Marketing Department Director</i>
2003 (Oct)- 2003 (Dec)	<i>Residential Sales &amp; Marketing Department Director</i>
2003 (Dec)- 2012 (Nov)	<b>"Danske Bankas"</b> (subsidiary of "Danske Bank", previously- "Sampo Bankas")
2003 (Oct)- 2012 (Nov)	<i>Member of the Board, Business Development Division Director</i>
2007 (Oct)- 2012 (Nov)	<i>Head of Business Development, "Danske Bank" Baltics (covering EST, LAT, LIT)</i>
2008 (Apr)- 2012 (Nov)	<i>Supervisory Board member, "Danske Capital AS" (Estonia)</i>
2013 (Jan)- until now	<b>"Maxima LT"</b>
2013 (Jan)- until now	<i>Marketing and Sales Department Director</i>

## OTHER ACTIVITIES:

1991-1993	President of AIESEC Kaunas (Society of Students in Economics and Management)
1994-1995	President of Kaunas Junior Chamber
1995-1996	Member of the Legal Council of AIESEC Kaunas
2009-2012	Member of the Board of Knowledge Economy Forum
1998-until now	Member of the Board of Advisers of AIESEC Lithuania
2009-until now	Member of Vilnius' Millenium Rotary Club

## LANGUAGES:

Native:	Lithuanian
Fluent:	English, Russian

## OTHER INFORMATION:

Driver's license	Yes (category "B", since 1995)
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Date: January, 2013